

# BNY MELLON PEOPLE REPORT 2016

**Chloe Bernstein**, Global Client Management, BNY Mellon

**Sammi Cho**, Chief Operating Officer, Asia Pacific Region, BNY Mellon

**Adriano Koelle**, Chairman of Latin America for BNY Mellon and Country Executive for Brazil, BNY Mellon

**Mohan Narayanaswamy**, Chief Operating Officer - Chennai, BNY Mellon

**Gabriela Parcella**, Chairman, President and Chief Executive Officer, Mellon Capital Management, BNY Mellon

**Patrick Vatel**, Head of Credit Management, Global Client Management/Credit Services, BNY Mellon

April 2016

**Lead | Invested...to be the best**

**Gabriela Parcella:** We have an unparalleled history of firsts.

**Impact | Invested...to make a difference**

**Chloe Bernstein:** We have a rich legacy and a culture of winning.

**Innovate | Invested...in exceeding expectations**

**Patrick Vatel:** We're constantly looking for ways to improve how we perform.

**Accelerate | Invested...to win**

**Sammi Cho:** We are uniquely positioned to generate insights.

**Collaborate | Invested...in a global team**

**Adriano Koelle:** Our culture of collaboration is integral to how we operate.

**Trust | Invested...in quality and integrity**

**Mohan Narayanaswamy:** Trust forms the bedrock of our relationship with clients.

**Accelerate**

**Sammi Cho:** Unparalleled mix of businesses.



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### Trust

**Mohan Narayanaswamy:** Our ability to emerge stronger.

### Impact

**Chloe Bernstein:** Positively impacting the future.

### Collaborate

**Adriano Koelle:** Bringing our collective expertise together.

### Innovate

**Patrick Vatel:** Deliver better services to clients.

### Lead

**Gabriela Parcella:** Ahead of the curve.

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