

# SIBOS: KEY TRENDS WE ARE HEARING FROM CLIENTS AT THE SHOW

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**October 2017**

We talked about SWIFT gpi which is a very hot industry topic for us, we're trying to get the community to join in to SWIFT and it was a great conversation. I think we convinced a lot of banks to join in. Key themes we heard from clients is really trying to grow the gpi service- so fundamentally the corporate clients that we're trying to service really need the visibility that gpi provides them in terms of transparency, speed of payments and the execution timeframe. So we're really happy that they're expressing their interest and we're glad to see that the industry is taking that on.

The topic really that we've seen from a technology perspective is how we handle the communications with our clients and APIs are an important part of what we're trying to do. And I think from a BNY Mellon perspective, the API discussion and what we're doing around NEXEN to be able to facilitate that with our clients is really playing well into what we're hearing here.

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