

SIBOS: HOW TECHNOLOGY AND INNOVATION ARE IMPACTING TRADE FINANCE

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Within the Trade Finance umbrella, the cost of doing business is becoming a significant impediment- one being the cost of doing regulatory KYC AML related portion. The second portion is really the cost, the cost of capital requirements related to doing trade finance business. So obviously all banks are looking for finding ways to optimize and create efficiency within the trade finance. And I think that's what part of the reason as to why technology innovation, the fintech discussions are becoming the primary agenda for doing this Sibos conference.

Last year the clients were beginning to realize the importance of technology innovation, but I think this year the clients are beginning to create a differentiation within the technology and how they operate so one example may be blockchain distributed ledger, may not be the same thing as artificial intelligence. So there are a few components that the clients are asking- which is what is the development and technology innovations that are taking place within blockchain distributed ledger. The second component is what is a platform change that the banks are making such as an API concept- application programming interface. And the third component is really the AI - artificial intelligence - how do machines can create the operational efficiency doing more trade transactions within the landscape.

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