

FINTECH VILLAGE: OUR CAREFULLY CURATED ECOSYSTEM OF FINTECH COMPANIES THAT ARE POISED TO TRANSFORM THE INDUSTRY

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Leda Glyptis: What we have thought about in BNY Mellon is that we are here to deliver value to the client. And what is very exciting about the world of fintech is also quite unsettling often for clients.

To go out into the world, scout, identify, explore, POC, vet and engage with a fintech is an extremely complicated and time consuming process. So within BNY Mellon, we have curated what we call our FinTech Village.

Within our FinTech Village, we invite companies that we have been involved with from a mentoring capacity, we believe that they have a robust proposition, they generate value that our clients could use, we believe that their teams and their technology would stand up to scrutiny, and we believe that they can be part of a wider conversation with our clients and peers.

We bring them to our events, we invite them to think with us and co-create with us – as we're maturing our NEXEN platform, we're looking to expose some of their services into our app store for our clients to consume in a more straight forward way.

Our FinTech Village is delivering connections and brokering conversations that deliver value to all parties.



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