

2013 Planned Giving Client Conference

SPEAKER BIOGRAPHIES

Lynn Malzone Ierardi

Director of Gift Planning, University of Pennsylvania

Lynn Malzone Ierardi has been in the estate and gift planning field for more than 20 years. She currently serves as Director of Gift Planning for the University of Pennsylvania (PENN) and on a limited basis as an independent gift planning consultant. Prior to joining Penn in 2005, she held gift planning positions in health and higher education, served as Vice President with the Merrill Lynch Center for Philanthropy and practiced estate planning and real estate law. Lynn has been a member of the Partnership for Philanthropic Planning (formerly NCPG) since 1993 and is a past board member and President of the Gift Planning Council of New Jersey. As a dynamic and highly rated speaker, Lynn has presented at conferences and meetings throughout the country on topics such as face to face visits, bequests, gift planning basics, real estate gifts, and gift planning in a capital campaign.