

# ALLIES IN INNOVATION

**Todd Gibbons, Chief Executive Officer, BNY Mellon**

**Satya Nadella, Chief Executive Officer, Microsoft Corporation**

**Judson Althoff, EVP of Worldwide Commercial Business, Microsoft Corporation**

**Roman Regelman, CEO of Asset Servicing and Head of Digital, BNY Mellon**

**Bridget Engle, Chief Operations and Technology Officer, BNY Mellon**

**Todd Gibbons:** Satya Nadella from Microsoft is here with us.

**Satya Nadella:** BNY Mellon is using Dynamics 365 to help its investment managers build strong relationships with their clients.

**Todd Gibbons:** I think as we look out at machine learning and some of the stuff that we're doing with you, it's not only helping us get efficient, it's enabling solutions that we wouldn't have even imagined just a few years ago.

**Judson Althoff:** BNY Mellon and Microsoft announced that we are expanding our relationship to create data, technology and content solutions together for the financial services industry.

**Roman Regelman:** We have a world-class technology team, but no company on earth can do it all themselves.

**Bridget Engle:** We've been expanding our partnership with Microsoft and basically reimagining the client service business processes.

**Roman Regelman:** I see this capability as serving the value chain end to end. I'm sure that it will generate a lot of interest across the financial services industry.

**Satya Nadella:** I've gotten to know BNY Mellon a lot more and have a deep respect for what you're doing and your history is so rich. In some sense, it's humbling even for us, to think about our own transformation in that context.

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