



The Bank of New York Mellon
Frankfurt Branch

Pillar 3 Disclosure

December 31, 2020

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Executive summary



1 Article 431 CRR - Scope of disclosure requirements

1.1 Disclosure policy

This document comprises The Bank of New York Mellon Frankfurt Branch (“BNY Mellon Frankfurt Branch”) Pillar 3 disclosures on capital and risk management at 31 December 2020. These disclosures are published in accordance with the requirements of the Capital Requirements Regulation (CRR) and the Capital Requirements Directive (CRD) referred to together as CRD IV, which came into effect on 1 January 2014. CRD IV has the effect of implementing the international Basel III reforms of the Basel Committee on Banking Supervision within the European Union. The Pillar 3 disclosure requirements are contained in Part Eight of the CRR, in particular articles 431 to 455, which in conjunction with §26a and §53 Kreditwesengesetz (KWG) defines the disclosure requirements for BNY Mellon Frankfurt Branch.

Pillar 3 disclosures are required for a consolidated group and for those parts of the group covered by CRD IV. When assessing the appropriateness of these disclosures in the application of Article 431(3) in the CRR, BNY Mellon Frankfurt Branch has ensured adherence to the following principles of:

Clarity

Meaningfulness

Consistency over
time

Comparability
across institutions



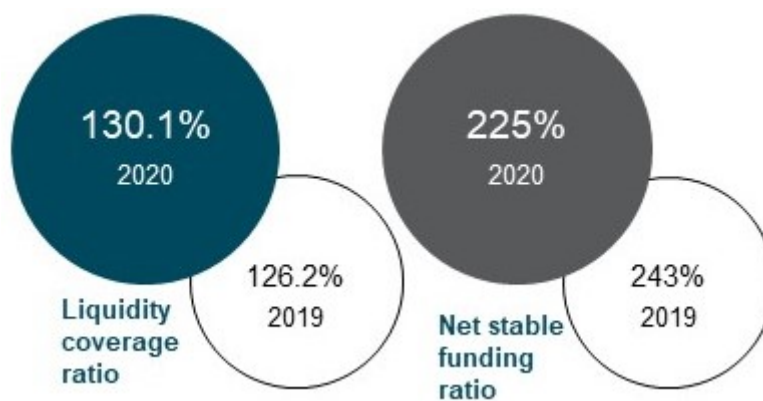
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Information in this report has been prepared solely to meet Pillar 3 disclosure requirements of BNY Mellon Frankfurt Branch. These disclosures provide certain specified information relating to capital, risk, management of those risks and for no other purpose. These disclosures do not constitute any form of financial statement on the business nor do they constitute any form of contemporary or forward looking record or opinion.

Unless indicated otherwise, information contained within the Pillar 3 disclosure has not been subject to external audit.

BNY Mellon Frankfurt Branch will reassess the need to publish some or all of the disclosures more frequently than annually in light of any significant change to the relevant characteristics of its business including disclosure about capital resources and adequacy, and information about risk exposure and other items prone to rapid change.

The following risk metrics present BNY Mellon Frankfurt Branch's key risk components as at 31 December 2020. Please see *Key Metrics* for the further details.



1.2 The Basel III framework

Basel III is the international banking accord intended to strengthen the measurement and monitoring of financial institutions' capital. The Basel III framework was implemented in the European Union through the Capital Requirements Directive (CRD) and establishes a more risk sensitive approach to capital management. It is comprised of three pillars:

Pillar 1 - Minimum capital requirement:

Establishes rules for the calculation of minimum capital for credit risk, counterparty credit risk, market risk, operational risk and capital resources requirements.

Pillar 2 - Supervisory review process:

Requires firms and supervisors to undertake an internal capital adequacy assessment process to determine whether the financial institution needs to hold additional capital against risks not adequately covered in Pillar 1 and to take action accordingly.

Pillar 3 - Market discipline:

Complements the other two pillars and effects market discipline through public disclosure showing an institution's risk management policies, approach to capital management, capital resources and an analysis of its credit risk exposures.



Wherever possible and relevant, consistency has been ensured between The Bank of New York Mellon ("BNY Mellon") Pillar 3 disclosures, Pillar 1 reporting and Pillar 2 ICAAP ('Internal Capital Adequacy Assessment Process') content e.g. disclosures concerning risk management practices and capital resources at the year end.

1.3 Purpose of Pillar 3

Pillar 3 requires the external publication of exposures and associated risk weighted assets for the following risk types:



- **Credit:** The risk of loss if any of our borrowers or other counterparties were to default on their obligations to us. Credit risk is resident in the majority of our assets, but primarily concentrated in the loan and securities books, as well as off-balance sheet exposures such as lending commitments, letters of credit ("LC"), and securities lending indemnifications;
- **Operational:** The risk of loss resulting from inadequate or failed internal processes, human factors and systems, breaches of technology and information systems, or from external events. Also includes fiduciary risk, reputational risk, and litigation risk;
- **Business and Strategy:** Business risk is any exposure a company or organization has to factor that may lower its profits (i.e. risk to earnings from reduced business volumes, risk resulting from concentration on income sources, etc.) or cause it to go bankrupt. Examples for Strategy Risk are risk to earnings from improper execution of business plans and/or an entity's cost base, increase of costs to the entity due to government imposing rules and regulations on the financial service sector, etc; and
- **Outsourcing:** Risks associated with business/ functions outsourced to either group or third parties in the event of failure of the parent and third party respectively.

These Pillar 3 disclosures only focus on material risks and exposure types relevant to BNY Mellon Frankfurt Branch.

BNY Mellon Frankfurt Branch includes both quantitative and qualitative disclosures to show the relevant information and an analysis of its credit risk exposures. The disclosures also include, where appropriate, comparative figures for the prior year and an analysis of the more significant movements to provide greater insight into its approach to risk management.

1.4 Article 432 CRR - Non-material, proprietary or confidential information

In accordance with CRD IV, the Branch Management of BNY Mellon Frankfurt Branch may omit one or more disclosures if the information provided is not regarded as material. The criteria for materiality used in these disclosures is that BNY Mellon Frankfurt Branch will regard as material any information where its omission or misstatement could change or influence the assessment or decision of a user relying on that information for the purpose of making economic decisions.

Furthermore, the Branch Management may omit one or more disclosures if the information provided is regarded as proprietary or confidential. Information is regarded as proprietary if disclosing it publicly would undermine its competitive position. It may include information on products or systems which, if

shared with competitors, would render an institution's investment therein less valuable. In such circumstance, the branch management of BNY Mellon Frankfurt Branch will state in its disclosures the fact that specific items of information are not disclosed and the reason for non-disclosure. In addition it will publish more general information about the subject matter of the disclosure requirement except where these are to be classified as confidential.

BNY Mellon Frankfurt Branch undertakes no obligation to revise or to update any forward looking or other statement contained within this report regardless of whether or not those statements are affected as a result of new information or future events.

1.5 Article 433/434 CRR - Frequency and means of disclosure

Disclosure will be made annually based on calendar year end and will be published in conjunction with the preparation of the Annual Report and Financial Statements. BNY Mellon Frankfurt Branch will reassess the need to publish some or all of the disclosures more frequently than annually in light of any significant change to the relevant characteristics of its business including disclosure about capital resources and adequacy, and information about risk exposure and other items prone to rapid change.

This policy will be periodically reassessed and updated in light of market developments associated with Pillar 3.

Disclosures are published on The Bank of New York Mellon corporate website which can be accessed using the link below:

[BNY Mellon Investor Relations - Pillar 3](#)

See section investor relations, Pillar 3 Disclosures, Additional Country Disclosures.

1.6 Branch management approval

These disclosures were approved for publication by BNY Mellon Frankfurt Branch's Branch Management on 12 April 2021. The Branch Management has verified that they are consistent with formal policies adopted regarding production and validation and are satisfied with the adequacy and effectiveness of the risk management arrangements.

1.7 Key 2020 and subsequent events

Subsequent to 31 December 2020 the COVID-19 outbreak was declared a pandemic by the World Health Organization. The situation is dynamic with various cities and countries around the world responding in different ways to address the outbreak. There are meaningful direct and indirect effects developing and the Company will continue to monitor the impact of the outbreak on its business. Despite this adverse scenario, BNY Mellon Frankfurt Branch continued to operate business as usual without disruption to business continuity or outsourced operations.

Interest rates have continued to remain at a low level in 2020. The ECB maintained its deposit facility rate at -0.50%, unchanged for 2020. The Bank of England and US Federal Reserve significantly cut their rates during the first half of 2020 in the context of the global pandemic.

Despite the difficult market conditions, the Company returned a modest increase on its Net Interest Margin. This was mainly due to negative interests re-charge to clients.

“Brexit” is another key external factor that influenced BNY Mellon Frankfurt Branch. The branch took the necessary steps in 2020 to prepare for the impact of these changes and is well positioned to continue serving its clients in the future.

1.8 Article 437 CRR - Own funds

At 31 December 2020 BNY Mellon Frankfurt Branch capital consists of €5.1million (2019: €5.1 million) endowment capital.

In accordance with §1 FreistVO and §53c KWG, BNY Mellon Frankfurt Branch is not required to apply Article 11 - 386 CRR.

For regulatory purposes the own funds of the parent (BNY Mellon Corporation) is used. The parent's total capital as at 31 December 2020 was: US\$27,795 million (2019: US\$23,233 million). Further details can be found in the Pillar 3 disclosure of the parent, available at:

[BNY Mellon Investor Relations - Pillar 3](#)

In accordance to Bundesanstalt für Finanzdienstleistungsaufsicht ('BaFin') circular published on 17 February 2016 BNY Mellon Frankfurt Branch, as a branch per §53c KWG, is not required to calculate or disclose the Basel III leverage ratio. Furthermore BNY Mellon Frankfurt Branch also received a derogation from BaFin regarding the need to create a local risk bearing capacity concept as the BNY Mellon Frankfurt Branch is included in the risk bearing capacity concept of the parent entity, which ensures appropriate risk taking across all branches. This derogation also entails that the BNY Mellon Frankfurt Branch is not obligated to have a standalone own funds plan or to perform a standalone ICAAP, as BNY Mellon Frankfurt Branch is integrated in the parents entity own funds plan and ICAAP. For further details please see the 2020 annual report and the Pillar 3 disclosure of BNY Mellon Corporation available at:

[BNY Mellon Investor Relations](#)

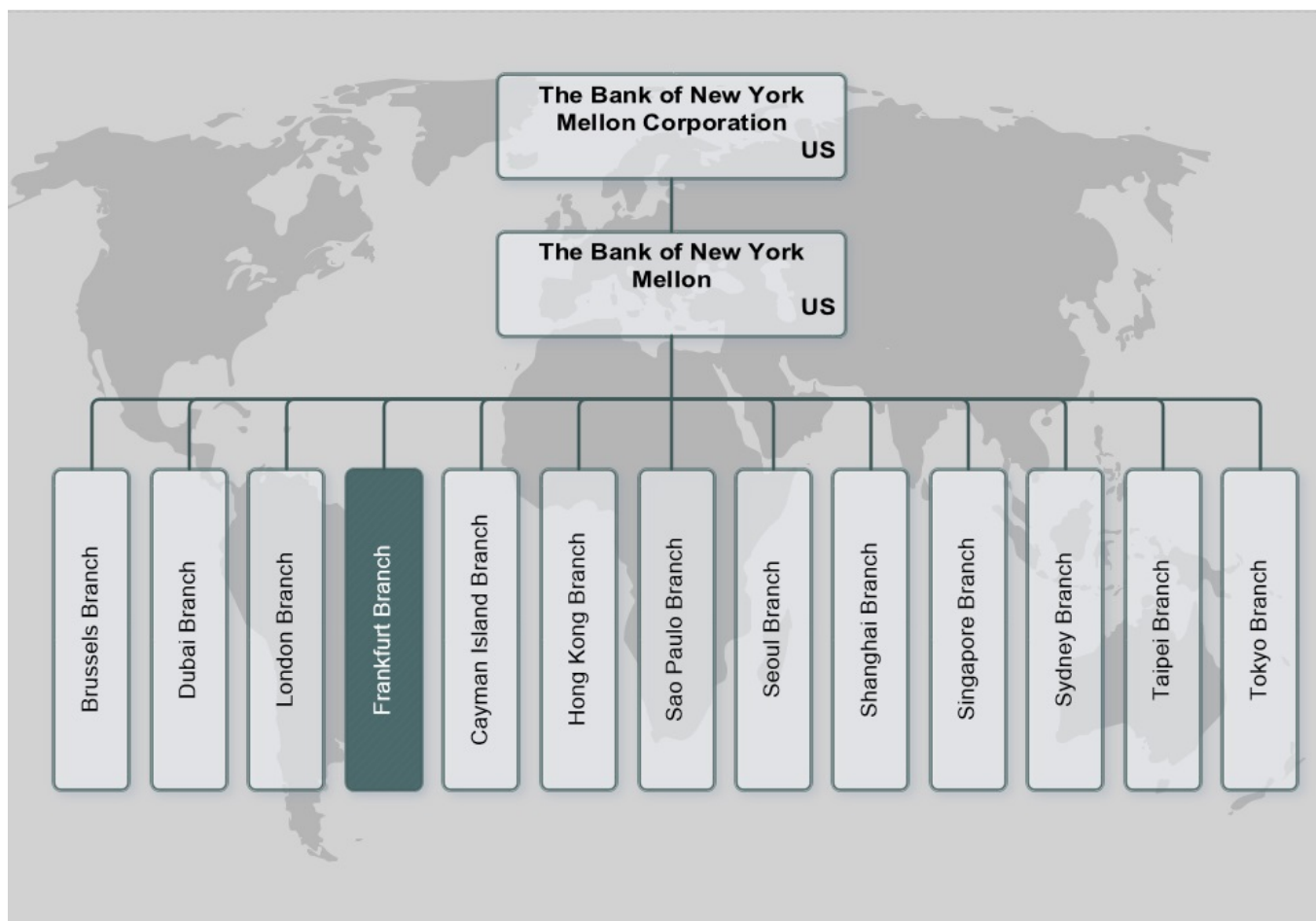
1.9 Article 436 CRR - Scope of application

BNY Mellon Group ('BNY Mellon') is a global investments company dedicated to helping its clients manage and service their financial assets throughout the investment lifecycle. Whether providing financial services for institutions, corporations or individual investors, BNY Mellon delivers informed investment management and investment services in 35 countries and more than 100 markets. As of 31 December 2020, BNY Mellon had \$41.1 trillion in assets under custody and/or administration, and \$2.2 trillion in assets under management. BNY Mellon can act as a single point of contact for clients looking to create, trade, hold, manage, service, distribute or restructure investments. BNY Mellon is the corporate brand of The Bank of New York Mellon Corporation (NYSE: 'BK'). Additional information is available on www.bnymellon.com. Follow us on Twitter @BNYMellon or visit our newsroom at www.bnymellon.com/newsroom for the latest company news.

BNY Mellon Frankfurt Branch is a legally dependent branch of BNY Mellon. At 31 December 2020 The Bank of New York Mellon Corporation was the sole shareholder of The Bank of New York Mellon, New York.

The corporate structure of BNY Mellon Frankfurt Branch as at 31 December 2020 is illustrated in Figure 1 below.

 Figure 1: The Bank of New York Mellon corporate structure



EMEA Operating Model

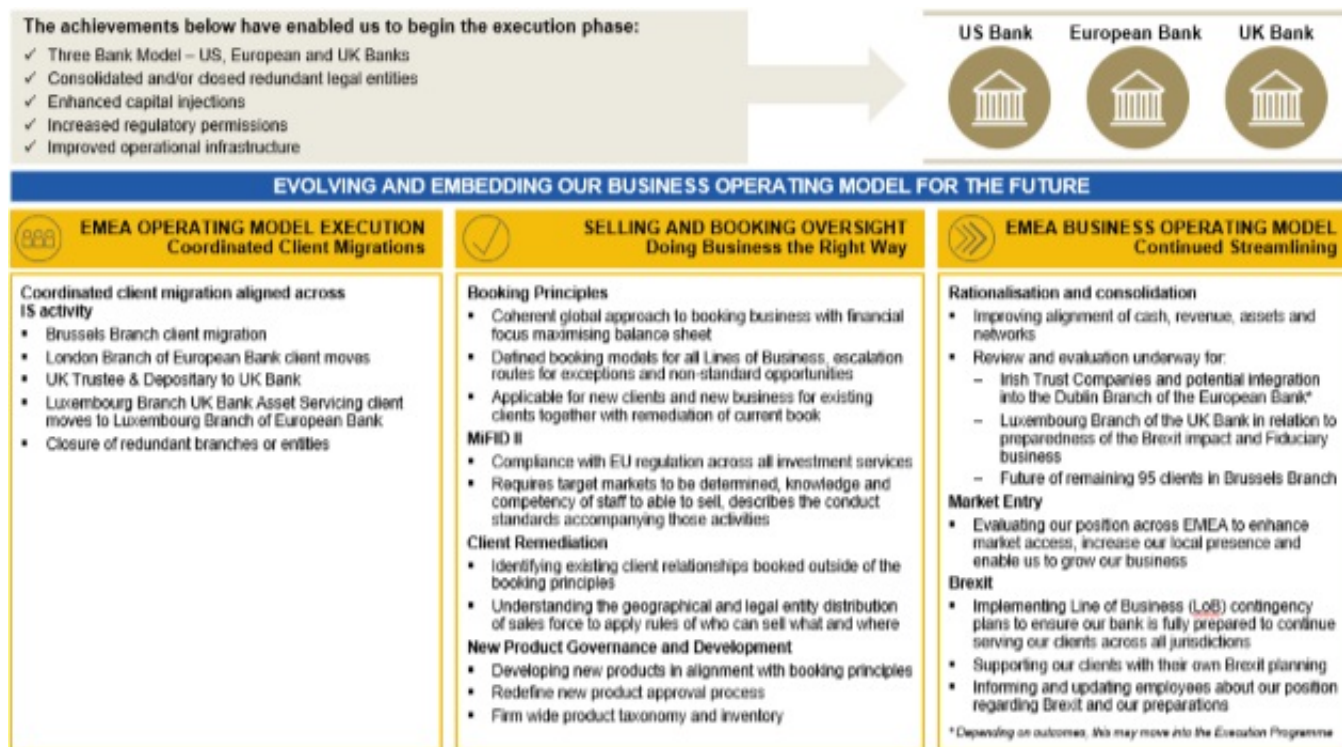
To create a more efficient operating model and respond to increasing demands from regulators in the US, UK and EMEA, the BNY Mellon EMEA Operating Model is proposed to be re-aligned around Three Banking Entities in EMEA. To facilitate the proposed model, a new global booking principle and a Dual Custody model will be implemented within BNY Mellon. This rationalized, more efficient and simple structure will give BNY Mellon flexibility for growth by freeing up capital and allowing greater capacity for new products and services, thereby allowing the Company to focus its business on core clients.

The **rationales** behind the EMEA Business Operating Model include:

- reduction of complexity in Legal Entity structure as well as respective contractual framework;
- improvement of resolvability by removing duplication, potential conflicts and improving transparency on risks;
- viability of businesses with appropriate client base, operations / balance sheet size, capital and management;
- appropriate alignment to client needs whilst improving client experience through more efficient service delivery; and
- deliver shareholders value through more efficient use of resources, liquidity and capital and improved client growth and retention.

The **outcome** of the EMEA Business Operating Model is illustrated in figure 2 below:

 Figure 2: EMEA Business Operating Model



1.10 Core business lines

BNY Mellon Frankfurt Branch primarily offers its clients Treasury Services, in particular:

- short-term credit foreign trade financing, letters of credit and follow-on financing guarantees;
- euro payment services; and
- client deposits.

The clients, which are almost exclusively international financial institutions, are located primarily in the Middle-East, Europe and Asia.





2 Article 435 CRR - Risk management objectives and policies

Given the critical role that BNY Mellon plays supporting clients and its status as a Global Systemically Important Financial Institution ('G-SIFI'), the financial stability of all of its constituent legal entities, throughout market cycles and especially during periods of market turbulence, is recognised at a Corporation level as an imperative. Clients and market participants need to have confidence that the Corporation's many legal entities will remain strong and continue to deliver operational excellence and maintain an uninterrupted service during periods of volatility. Therefore BNY Mellon Frankfurt Branch and, BNY Mellon Corporation as a whole, is committed to maintaining a strong balance sheet and as a strategic position assumes less risk than many financial services companies.

Whilst BNY Mellon assumes less balance sheet risk than most financial services companies, it does assume a significant amount of operational risk as a result of its business model. As a consequence, BNY Mellon has developed an enterprise risk management program that is designed to ensure that:

- risk limits are in place to govern its risk-taking activities across all businesses and risk types;
- risk appetite principles are incorporated into its strategic decision making processes;

- monitoring and reporting of key risk metrics to senior management and the Branch Management takes place; and
- there is a capital planning process which incorporates both economic capital modelling and a stress testing programme.

BNY Mellon Frankfurt Branch is integrated in BNY Mellon Corporation's risk management program and has embedded the above policies and procedures in local governance processes. As stated in the parents pillar 3 disclosure, the goal of Enterprise Risk Management is to adopt a conservative risk appetite in order to maintain a strong capital position and balance sheet throughout all market cycles with strong liquidity, superior asset quality, ready access to external funding sources at competitive rates and a robust capital structure whilst delivering operational excellence to meet stakeholders' expectations.

2.1 Board of directors of parent company

The main duty and responsibility of the Board is to approve the business and risk strategy of the Group. Whilst acting autonomously and in accordance with its legal and regulatory requirements, the Board aligns BNY Mellon's strategy to that of its primary shareholder. The Board has overall responsibility for the establishment and maintenance of BNY Mellon's risk appetite framework and for the approval of the risk appetite statement. The Board must ensure that strategic and business plans are consistent with the approved risk appetite. The Board also has responsibility for:

- holding management accountable for the integrity of the risk appetite framework;
- seeking independent assessment, if deemed necessary, of the integrity and robustness of the risk appetite framework by reference to stakeholder expectations;
- understanding how strategic decisions alter the risk profile, and whether the strategic change would cause the risk appetite to be exceeded; and
- supervision of BNY Mellon affiliates and branches.

The Board meets at least quarterly.

2.2 Risk governance

BNY Mellon Corporation risk management is coordinated at regional, legal entity and line of business levels. A formal governance hierarchy is in place to ensure effective escalation of issues through the regional and global structure.

Risk oversight and management is structured to cover regional level, legal entity and lines of business ('LOB'). A formal governance hierarchy is in place to ensure that all areas of the business can effectively escalate issues through the regional and global structure.

2.2.1 Branch management

The Branch Management of BNY Mellon Frankfurt Branch as the main delegate of the Board is responsible for:

- conducting and developing the activities of BNY Mellon Frankfurt Branch in accordance with its social objective as described in its articles of incorporation and in accordance with applicable laws and regulatory requirements;

- making appropriate determinations with regards to accepting or rejecting new business and ensuring escalation to the Board of any issues which cannot be resolved at this level;
- ensuring that BNY Mellon Frankfurt Branch has an effective organization and sufficient human/technology resources;
- ensuring the sound administration of assets and the proper execution of operations;
- ensuring the complete and accurate recording of transactions and the production of reliable and timely information;
- promoting a positive attitude towards controls within BNY Mellon Frankfurt Branch;
- implementing an effective system of internal controls and an adequate compliance program;
- reporting at regular intervals to the Board on the status of affairs, internal controls and compliance. The General Management must promptly report to the Board any material breaches of law, regulation, code of conduct and standards of good practice; and
- ensuring adequate oversight and control over any outsourcing arrangements.

The Branch Management meets at least monthly and the directors who served during the year were:

Board member	Function at the BNY Mellon Frankfurt Branch	Name of the other company in which an external function is exercised	Location (country)	Type of activities	Listed company (Y/N)	External mandate (title)	Capital connection with the Company (Y/N)
Christopher Porter	Branch Manager	n/a					
Daniel Cuncic	Branch Manager	n/a					
Dennis Patrikios	Branch Manager	Assos BV	NL	Pension	N	Owner	N

Note: Daniel Cuncic was officially appointed as a Branch Manager on 18 November 2020.

BNY Mellon has a commitment to diversity and inclusion. This commitment is not only important to BNY Mellon culture and to each director as individuals, it is also critical to BNY Mellon ability to serve its clients and grow its business. BNY Mellon recognises the benefits of having individuals with diverse backgrounds, experience and viewpoints on the Board for the different perspective and unique contributions they provide. Board appointments are based on an individual's skill, ability, experience, training, performance, and other valid role-related requirements.

2.2.2 Legal entity risk management

The oversight of risk management within BNY Mellon Frankfurt Branch is governed by the BNY Mellon Frankfurt Branch Management as outlined in 2.2.1 - Branch management.

2.2.3 Regional risk governance

A regional level risk governance structure is in place to oversee all business and legal entity risk. Oversight and escalation is provided through the following key committee:

EMEA Senior Risk and Control Committee ('ESRCC') - The purpose of the Europe, Middle East and Africa ('EMEA') Senior Risk and Control Committee is to provide regional risk management oversight and act as a point of convergence for the co-ordination, transparency and communication of material pan-EMEA issues (live or emerging) within the region.

The Committee escalates to:

- Senior Risk and Control Committee ('SRCC').

with a number of committees reporting to it:

- EMEA Advisory Control Council ('EACC');
- EMEA Asset Liability Committee ('EALCO');
- EMEA Anti-Money Laundering Oversight Committee ('EAMLOC');
- EMEA European Portfolio Committee ('EPC'); and
- EMEA Resilience and Resolvability Steering Committee ('ERRSC').

The Committee is empowered under authority delegated by the BNY Mellon SRCC but subject to constraints of both corporate policy and legislation and regulation as appropriate.

2.2.4 Business unit risk management

In addition to the entity specific and regional governance bodies, the business conducted through BNY Mellon Frankfurt Branch is also subject to oversight by the following committees:

Treasury Services ('TS') and Corporate Trust ('CT') Business Acceptance Committees ('BAC')

The TS and CT BACs are responsible for on-boarding new/renewal business into lines of business and subsequently legal entities, including BNY Mellon Frankfurt Branch, approving all new clients prior to commencing a relationship with them, and approving all new clients and new business arrangements with existing clients. Risk is assessed and reviewed as part of the approval process.

Treasury Services ('TS') Business Risk Committee ('BRC')

The TS BRC is responsible for ensuring that the risk profile of Treasury Services is well understood and effectively managed. This is achieved by carrying out the review of current and emerging key risk and control issues and related initiatives, escalation of material risks and issues to the Head of BNY Mellon Treasury Services and other regional committees and boards as appropriate, approval of new or materially modified products, review of potential off-boarding of non-systemically significant products and review of significant regulatory requirements.

EMEA Corporate Trust ('CT') Business Risk Committee ('BRC')

The EMEA Corporate Trust BRC, consisting of the senior management team of EMEA Corporate Trust, together with the relevant business partners and operations management, provides a forum for the regular review of business performance and key operational and control matters. In performing this role the Committee serves as a checkpoint and a platform for escalation, as well as a forum for discussion of key issues and topics.

EMEA Treasury Risk Committee ('TRC')

The purpose of the EMEA TRC is to review, assess and approve results and changes to the methodology and assumptions, including but not limited to internal liquidity stress testing and IRRBB metrics, used in activities related to Asset and Liability and Balance Sheet Management. The EMEA TRC is chaired by the EMEA Head of Liquidity Risk.

2.3 Risk management framework

In line with global policy, BNY Mellon Frankfurt Branch has adopted the 'Three Lines of Defence' model in deploying its risk management framework (figure 3 below). The first line of defense ('1LOD') is the

business or, in some cases, business partner level. The business takes and owns the risk associated with activities, and it manages the risks and the related control processes and procedures on an operational basis. The Risk Management and Compliance functions are the second line of defense ('2LOD') and own the enterprise-wide risk management framework and provide independent oversight of the 1LOD, ensuring that policies are adhered to and challenged. The third line of defense ('3LOD') is Internal Audit, which independently provides BNY Mellon Frankfurt Branch Management and senior management with the assurance that the governance structures, risk management and internal controls in place are effective.

Risk management develops, maintains and ensures compliance with specific regulations for risk management governance and oversight, risk culture, Risk Management function, Risk Management Framework (including Risk Appetite Statement, risk management policies, risk management procedures), Risk management operating model (including Risk Registers and Management Information) and risk models oversight, in accordance with the BNY Mellon regional model and recognising best market practice to ensure BNY Mellon Frankfurt Branch develops a well-controlled environment and an environment where risks are well understood and managed. This model encourages a proactive culture of managing risks across all risk management teams.

 **Figure 3: Managing Three Lines of Defense**



BNY Mellon Frankfurt Branch Management adopts a prudent appetite to all elements of risk to which it is exposed. Business activities are managed and controlled in a manner consistent with the Board's stated tolerances using defined quantitative and qualitative measurements.

2.4 Risk register

The Risk Register is a risk management tool used for the identification, assessment, documentation and mitigation of the key risks associated with the legal entity.

BNY Mellon Frankfurt Branch's Risk Register was prepared using risk data extrapolated from business risk and control self-assessments, audit reports, top risk reports, and consultation with business risk champions, business risk partners and executive management. It is owned by the Legal Entity Risk Officer ('LERO') and provides a high level view of the entity's risk exposure and assists in identifying the top risks for the entity.

Detailed risk mitigation plans for top risks are owned and maintained by risk owners and these plans are also made available to the Branch Management Meeting ('BMM') for oversight.

2.5 Risk appetite

BNY Mellon Frankfurt Branch aligns within the business and risk strategy to the parents risk appetite statement as owned and approved by the Board. It describes the level of risk that the Board is willing to accept in its strategy and business activities, given its business objectives and obligations. The risk appetite statement and the Business and Risk Strategy are reviewed at least annually or when the Company's risk profile changes.

BNY Mellon Frankfurt Branch uses a variety of metrics to measure and monitor its risk taking activities relative to its risk appetite. Articulating risk appetite through its metrics aids important decision-making by determining actions such as pursuing new products and enterprises, exiting businesses, and aligning resources to maximise potential gains given acceptable levels of risk. The metrics are actively monitored, managed and mitigated through the monthly Branch management meetings.

2.6 Credit risk

The major source of weighted credit risk for BNY Mellon Frankfurt Branch is trade financing. The country exposure is actively monitored by the local trade and risk teams. The counterparty risk evaluation and loan limits are centrally managed. All counterparties (clients and banks) are assessed and allocated a borrower rating in accordance with BNY Mellon's rating system. Monitoring and control is conducted via a number of real-time systems to ensure that approved exposure levels are not exceeded, or are pre-approved by a suitable credit officer in light of individual circumstances. Post-event monitoring is also conducted by the Credit Risk function, including a respective reporting to Branch Management.

2.7 Article 446 CRR - Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people, systems, or from external events (including legal risk but excluding strategic and reputation risk).

In providing a comprehensive array of products and services, we may be exposed to operational risk. Operational risk may arise from errors in transaction processing, breaches of internal control, systems and compliance requirements, internal or external fraud, damage to physical assets, and/or business disruption due to systems failures or other events. Operational risk can also arise from potential legal or regulatory actions as a consequence of non-compliance with regulatory requirements, prudent ethical standards or contractual obligations.

To address these risks, we maintain comprehensive policies and procedures and an internal control framework designed to provide a sound operational environment. These controls have been designed to

manage operational risk at appropriate levels given our financial strength, the business environment and markets in which we operate, the nature of our businesses, and considering factors such as competition and regulation. Our internal auditors and internal control group monitor and test the overall effectiveness of our internal controls and financial reporting systems on an ongoing basis.

The following main tools are used by BNY Mellon Frankfurt Branch for operational risk management:

2.7.1 Risk and control self-assessment

The Risk and Control Self Assessment ('RCSA') is a tool used by the business to identify risks associated with their key processes. RCSAs are completed by the Business/Business Partner to identify the risks associated with their key business practices. The RCSA policy includes a matrix which is a qualitative guideline to assist the risk owner when assessing inherent risk, quality of controls and residual risk.

2.7.2 Key risk indicators

Key risk metrics ('KRIs') are designed to monitor activities which could cause financial loss or reputational damage to the branch. Periodic and consistent monitoring of KRIs ensures that deviations from predetermined standards can be identified.

2.7.3 Operational risk events

A standard for the capture, notification and reporting of Operational Risk Events ('OREs'). The collection of internal loss data provides information for assessing the entity's exposure to Operational Risk. Analysis of loss events provides insight into the root cause and information on whether a control weakness is isolated or potentially more systemic. Information on operational risk event losses or gains exceeding USD10,000 are analysed to understand root cause(s) and to identify improvements needed in order to reduce the recurrence and/or magnitude of future events. All OREs (over USD10,000) are reviewed for root cause and possible mitigating actions are reported to the BMM monthly.

2.8 Business and strategy risk

Business risk is any exposure a company or organization has to factor that may lower its profits or cause it to go bankrupt. Business risk is influenced by a number of different factors including but not limited to product attractivity, demand and sales volumes, competition, markets development and concentration on a few customers/markets, etc. Strategic Risk is the risk of suffering an operating income shortfall due to lower than expected performance in revenues not compensated by a reduction in costs. Strategic Risk may arise from changes to the competitive landscape to ineffective positioning in the macroeconomic environment and failure to effectively take actions to address underperformance.

The BNY Mellon Frankfurt Branch focuses on two products (Cash Operations and Trade Finance). To focus on limited product and/or client range leads to both increased markets development risk and business concentration risk. However, it has to be considered the preliminary reason for the existence of the Branch is to gain access to EUR-clearing and liquidity for the BNYM group in the locality of the European Central Bank. Thus, total operating income is primarily generated from business with inter-affiliate companies. In this respect, the business model of the branch accepts this concentration risk and local Branch Management monitors it on a regular basis.



2.9 Outsourcing risk

Outsourcing is a strategic decision by a company to reduce costs and increase efficiency by hiring a third party to perform business activity that were previously done by employees within the company. Outsourcing risk results from either nonperforming, performing with low quality or delayed performing of the transferred business activity or function.

The majority of business activities of the BNY Mellon Frankfurt Branch are supported by group functions and thus outsourced to inter-affiliates. Frankfurt Branch and the insourcing inter-affiliates are governed by the same risk and control framework and global BNYM Third Party Governance-Process, which ensures compliance with the relevant regulations (e.g. EBA Outsourcing Guidelines). The basis of outsourcing oversight is the monthly submission of the appointed Outsourcing Officer of Frankfurt Branch to the Frankfurt Branch Management Forum, providing an overview of all outsourcing relationships, including performance and highlighting relevant key issues or topics.

2.10 Stress testing

BNY Mellon Frankfurt Branch is required to perform standalone stress tests. Stress tests are performed semi-annually for credit risk and annually for operational and business and strategy risk at a Branch level. Further stress testing is performed at a corporation level. Branch management ensures that BNY Mellon Frankfurt Branch stays within overall limits as defined by the Group.

2.11 Escalation of risks and issues

A robust framework exists for monitoring and escalation of issues and risks. If a material risk issue occurs, the EMEA Governance Guide for reporting and escalation of material issues and risks is followed. Business management is required to notify senior management, which includes BNY Mellon Frankfurt Branch Management, soon after determination. Risk management is responsible for supporting the business lines in achieving the following:

- identifying and documenting all material risks, assessing the effectiveness of control design, and ensuring that control gaps are closed;
- developing and implementing standards and policies appropriate for the business that conform to the principles and guidelines established by Risk;
- elevating, reporting and investigating operating errors, losses and near misses, identifying root causes and implementing corrective actions;
- reviewing key indicators for coverage and effectiveness, identifying root causes for red and amber conditions and ensuring implementation of corrective actions;
- approving the process to accept new business, including 'Request for Proposal' preparation, contract acceptance and compliance, and challenging whether BNY Mellon Frankfurt Branch is being compensated appropriately for the assumption of risk;
- reviewing the impact of changes in business processes on inherent risks and controls such as reorganisations, new products or processes, system conversions and acquisitions, etc.; and
- ensuring that processes, risks and controls are continually reassessed for appropriateness and completeness.

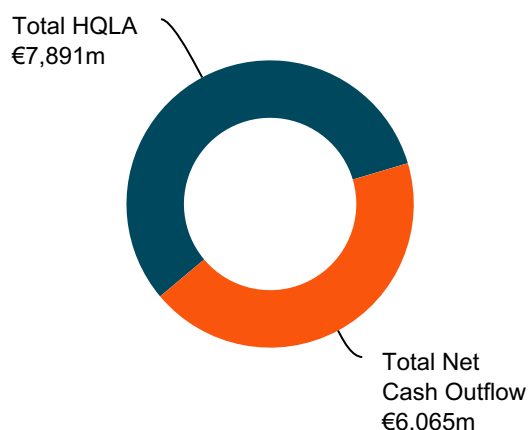
Management information is used to monitor the performance of the transaction processing and support services including specific risk exposures (e.g. cash and securities reconciliation breaks) and red/amber/green ratings in respect of the health of the operational functions.

2.12 Key Metrics

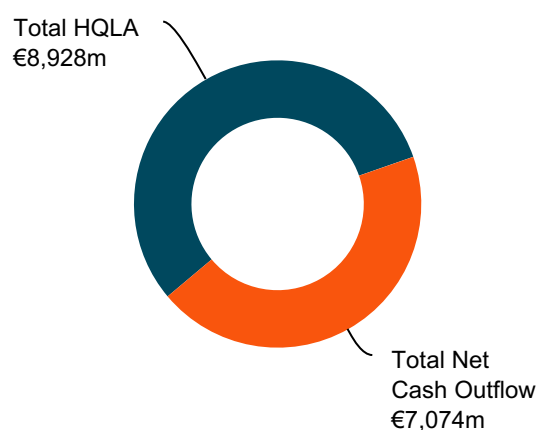
BNY Mellon Frankfurt Branch is required to calculate and report the Liquidity Coverage Ratio ('LCR') from 2018 onwards. During 2020 BNY Mellon Frankfurt Branch exceeded the minimum requirement for LCR. High Quality Liquid Assets ('HQLA') and Total Net Cash Outflows ('TNCO') decreased during 2020 due to a lower EUR deposits from affiliated entities. Further details on LCR and Net Stable Funding Ratio ('NSFR') can be found in the below table.

The following risk metrics reflect BNY Mellon Frankfurt Branch's risk profile:

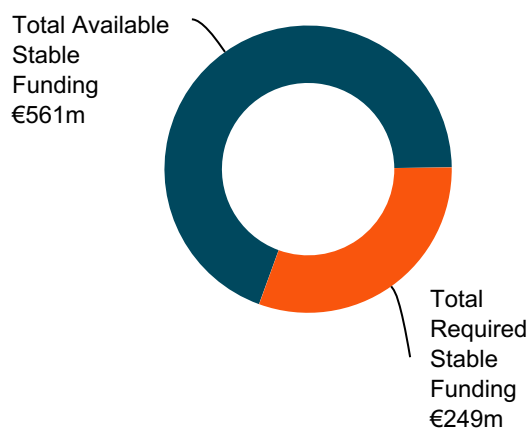
Liquidity coverage at 31 December 2020



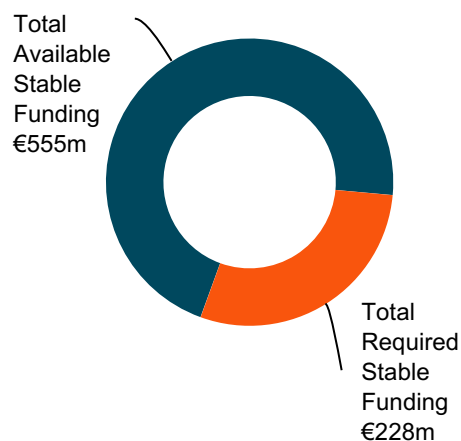
Liquidity coverage at 31 December 2019



Net stable funding at 31 December 2020

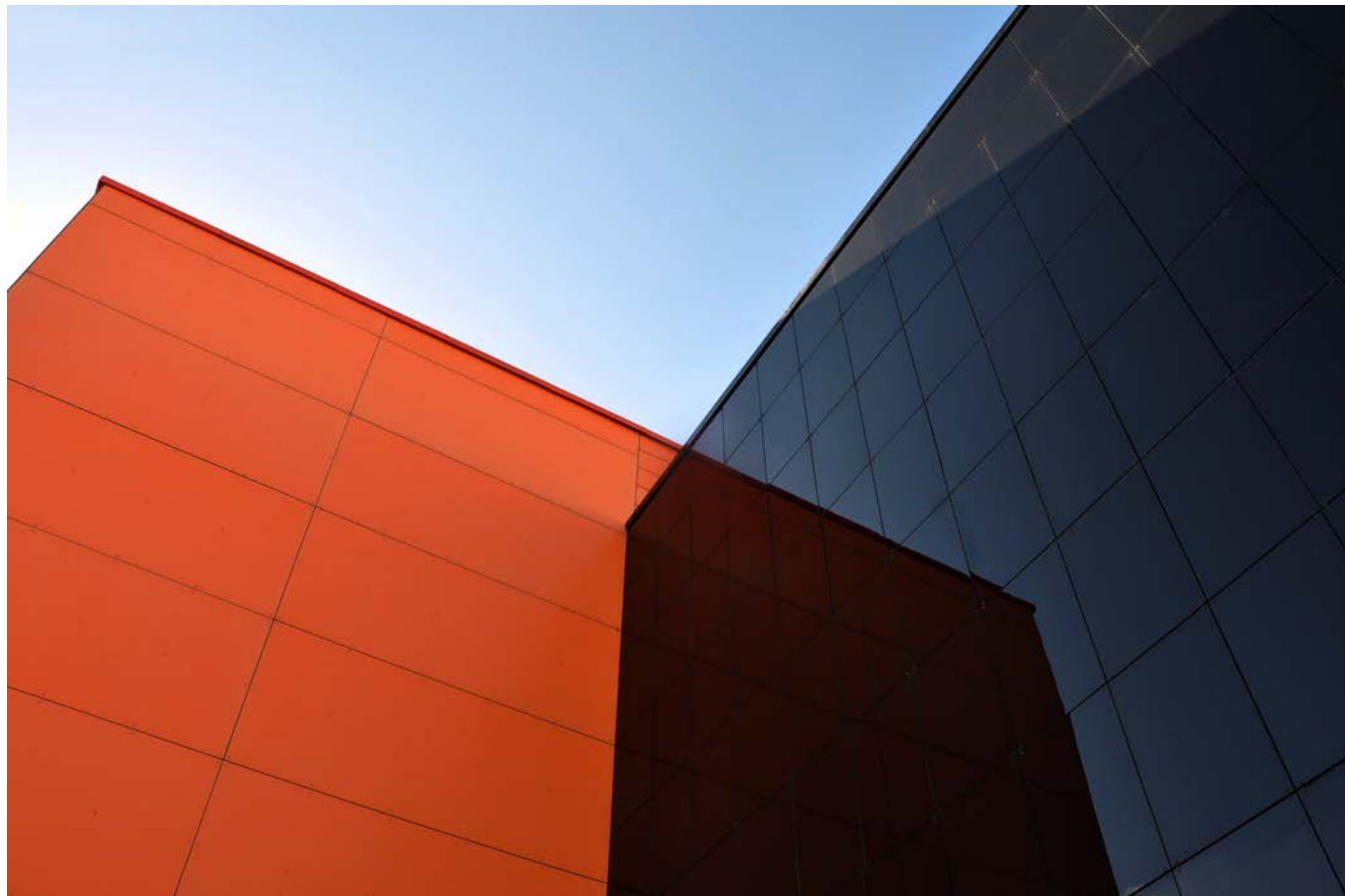


Net stable funding at 31 December 2019



Liquidity Coverage Ratio ('LCR') (€m)	31-Dec-20	31-Dec-19
Total High Quality Liquid Assets ('HQLA')	7,891	8,928
Total Net Cash Outflow	6,065	7,074
LCR (%)	130.1 %	126.2 %
Net Stable Funding Ratio ('NSFR') (€m)		
Total Available Stable Funding	561	555
Total Required Stable Funding	249	228
NSFR (%)	225 %	243 %

Human resources



3 Article 450 CRR - Remuneration policy

3.1 Governance

The Board is responsible for the remuneration policy statement and its application to BNY Mellon. The Board is assisted in its task by BNY Mellon's EMEA Remuneration Governance Committee ('ERGC') which was set-up as a regional governance committee that reviews and ensures compliance with local regulations affecting BNY Mellon's EMEA businesses, including BNY Mellon Frankfurt Branch. Remuneration policy decisions of BNY Mellon, including its Branches, rest with the Board. The BNY Mellon Frankfurt Branch Remuneration Policy Statement is governed by the Management Committee of BNY Mellon Frankfurt Branch, except that its members cannot influence directly or indirectly any decisions on their compensation or the delivery of their compensation.

Human Resources and Compensation Committee of BNY Mellon ('HRCC') is responsible for overseeing BNY Mellon's employee compensation and benefits policies and programmes globally. It reviews and is responsible for the compensation plans, policies and programs in which the senior officers participate and has general oversight for the other incentive, retirement, welfare and equity arrangements for all employees globally. The members of the HRCC are non-executive members of the BNY Mellon's Board, acting on behalf of BNY Mellon Frankfurt Branch.

Compensation Oversight Committee of BNY Mellon ('COC') is responsible for ensuring compensation plans are based on sound risk management, it provides governance and risk oversight

and advises the HRCC on any compensation risk issues. The members of the COC are senior members of BNY Mellon management, including the Chief Human Resources Officer, the Chief Risk Officer, the Chief Financial Officer ('CFO') and the Head of Compensation & Benefits. The Chief Executive Officer ('CEO') is responsible for the funding and design of incentive plans. All new material incentive plans, material changes to existing incentive/sales plans and funding accrual decisions are subject to the review and approval of the CEO and CFO prior to the oversight by the HRCC.

BNY Mellon Frankfurt Branch does not qualify as a significant institution in terms or for the purpose of the German Remuneration Regulation. Its average balance sheet value during the previous three fiscal years remains below the EUR 15 billion threshold. Also, the national regulator ('BaFin') has not determined the Frankfurt Branch to be significant. Consequently, BNY Mellon Frankfurt Branch is not subject to the additional requirements of the German Remuneration Regulation, including deferral and clawback of variable remuneration as well as taking into account the success of the institution or group as a whole and the contribution of the individual employee and its business unit. Furthermore, BNY Mellon Frankfurt Branch is exempt from the requirement to identify staff members who, because of their job role, may have a material impact on the risk profile of the Frankfurt Branch or so-called "material risk takers".

3.2 Aligning pay with performance

BNY Mellon's compensation philosophy is to offer a total compensation opportunity that supports our values, client focus, integrity, teamwork and excellence, which pays for performance, both at the individual and corporate level. Individual and team contributions are valued and rewarded based on how both contribute to business results. In support of this philosophy, variable compensation is used as a means of recognising performance.

Through the compensation philosophy and principles, the interests of employees and shareholders are aligned by encouraging actions that contribute to superior financial performance and long-term shareholder value, by rewarding success and by ensuring that incentive compensation arrangements do not encourage employees to take unnecessary and excessive risks that threaten the value of BNY Mellon or benefit individual employees at the expense of shareholders or other stakeholders. The compensation structure is comprised of an appropriate mix of fixed and variable compensation that is paid over time. The aim is to ensure that both fixed and variable compensation are consistent with business and market practice, fixed compensation is sufficient to provide for a fully flexible variable compensation program, and variable compensation is in the form of annual and/or long-term incentives, and, where appropriate, granted over equity to align employee remuneration with that of shareholder growth.

3.3 Reference to German remuneration report ("Verguetungsbericht")

For further details regarding the remuneration policy as applied at the BNY Mellon Frankfurt Branch we refer to the BNY Mellon Frankfurt Branch Remuneration Policy Statement and the German Remuneration Report as disclosed on the German website of **BNY Mellon in Deutschland** according to the regulations as stipulated in the Institutsverguetungsverordnung.

Appendix 1 Glossary of terms

The following acronyms may be used in this document:

Acronym	Description	Acronym	Description
ABS	Asset-Backed Securities	CEO	Chief Executive Officer
ACPR	Autorite de Controle Prudentiel et de Resolution	CEF	Critical Economic Function
AFR	Available Financial Resources	CET1	Common Equity Tier 1
AIF	Alternative Investment Fund	CGB	CASS Governance Body
ALCO	Asset and Liability Committee	CIS	Collective Investment Scheme
AML	Anti-Money Laundering	COC	Compensation Oversight Committee
AS	Asset Servicing	COOC	CASS Operational Oversight Committee
AT1	Additional Tier 1	COREP	Common Reporting
AUC	Assets Under Custody	CQS	Credit Quality Steps
BAC	Business Acceptance Committee	CRD	Capital Requirements Directive
BAU	Business as usual	CRM	Credit Risk Mitigation
BaFin	Federal Financial Supervisory Authority / Bundesanstalt für Finanzdienstleistungsaufsicht	CROC	Credit Risk Oversight Committee
BDAS	Broker-Dealer and Advisory Services	CRR	Capital Requirements Regulation
BDF	Banque De France	CSD	Client Service Delivery
BEMCO	Belgium Management Council	CSRSFI	Committee for Systemic Risks and System-relevant Financial Institutions
BI	Banca D'Italia	CSSF	Commission de Surveillance du Secteur Financier
BNY Mellon	The Bank of New York Mellon Corporation	CSTC	Capital and Stress Testing Committee
BNY Mellon SA/NV	The Bank of New York Mellon SA/NV	CT	Corporate Trust
BNY Mellon TDUKL	BNY Mellon Trust & Depositary (UK) Limited	CTS	Client Technology Solutions
BNYIFC	BNY International Financing Corporation	DB	Deutsche Bank
BNY Mellon KG	BNY Mellon Service Kapitalanlage-Gesellschaft mbH	DNB	De Nederlandsche Bank
BRC	Business Risk Committee	DVP	Delivery versus Payment
CASS	Client Asset Sourcebook Rules	EAD	Exposure at default
CBI	Central Bank of Ireland	EC	European Commission
CCF	Credit Conversion Factor	ECL	Expected Credit Losses
		ECAP	Economic Capital
		ECB	European Central Bank
		ECM	Embedded Control Management
		EEC	EMEA Executive Committee

Acronym	Description	Acronym	Description
EHQLA	Extremely High Quality Liquid Assets	IRRBB	Interest Rate Risk on Banking Book
EMEA	Europe, Middle East and Africa	IMMS	International Money Management System
ERGC	EMEA Remuneration Governance Committee	ISDA	International Swaps and Derivatives Association
ESRMC	EMEA Senior Risk Management Committee	ISM	Investment Services and Markets
EU	European Union	IT	Information Technology
EUR	Euro	KRI	Key Risk Indicator
EWI	Early Warning Indicators	KYC	Know your customer
ExCo	Executive Committee	LCR	Liquidity Coverage Ratio
FCA	Financial Conduct Authority	LERO	Legal Entity Risk Officer
FMUs	Financial market utilities	LOB	Line of Business
FRS	Financial Reporting Standard	LOD	Line of Defense
FSMA	Financial Services and Markets Authority	MiFID II	Markets in Financial Instruments Directive II
FX	Foreign Exchange	MNA	Master Netting Agreements
G-SIFI	Global Systemically Important Financial Institution	MRMG	Model Risk Management Group
GCA	Global Custody Agreement	MRT	Material Risk Taker
GSP	Global Securities Processing	NAV	Net Asset Value
HLA	High-level Assessment	NBB	National Bank of Belgium
HQLA	High Quality Liquid Assets	NoCo	Nomination Committee
HRCC	Human Resources Compensation Committee	NSFR	Net Stable Funding Ratio
IAS	International Accounting Standards	O-SII	Other systemically important institution
IASB	International Accounting Standards Board	OCI	Other Comprehensive Income
ICA	Internal Capital Assessment	OEICs	Open-ended Investment Companies
ICAAP	Internal Capital Adequacy Assessment Process	ORMF	Operational Risk Management Framework
ICRC	Incentive Compensation Review Committee	ORSA	Operational Risk Scenario Analysis
IFRS	International Financial Reporting Standards	P/L	Profit and Loss
ILAAP	Internal Liquidity Adequacy Assessment Process	PFE	Potential Future Exposure
ILG	Individual Liquidity Guidance	PRA	Prudential Regulatory Authority
		RCoB	Risk Committee of the Board
		RCSA	Risk and Control Self-Assessment
		RM	Risk Manager
		RMC	Risk Management Committee

Acronym	Description
RMP	Risk Management Platform
RRP	Recovery and Resolution Planning
RW	Risk-weight
RWA	Risk Weighted Assets
SA	Standardised Approach
SFT	Security Financing Transaction
SLD	Service Level Description
SREP	Supervisory review and evaluation process
SRO	Senior Risk Officer

Acronym	Description
T&D	Trust & Depositary
T1 / T2	Tier 1 / Tier 2
TCR	Total Capital Requirements
TIRC	Technology and Information Risk Council
TLAC	Total Loss-Absorbing Capacity
UCITS	Undertakings for Collective Investment in Transferable Securities
VaR	Value-at-Risk

The following terms may be used in this document:

Basel III: The capital reforms and introduction of a global liquidity standard proposed by the Basel Committee on Banking Supervision ('BCBS') in 2010

BIPRU: Prudential sourcebook for banks, building societies and investment firms

Brexit: The United Kingdom's referendum decision to leave the EU

CRD IV: On 27 June 2013, the European Commission published, through the Official Journal of the European Union, its legislation for a Capital Requirements Directive ('CRD') and Capital Requirements Regulation ('CRR'), which together form the CRD IV package. Amendments published on 30 November 2013 were made to the Regulation. The package implements the Basel III reforms in addition to the inclusion of new proposals on sanctions for non-compliance with prudential rules, corporate governance and remuneration. CRD IV rules apply from 1 January 2014 onwards, with certain requirements set to be phased in

Capital Requirements Directive ('CRD'): A capital adequacy legislative package issued by the European Commission and adopted by EU member states

Capital Requirements Regulation ('CRR'): Regulation that is directly applicable to anyone in the European Union and is not transposed into national law

Common Equity Tier 1 capital: The highest quality form of regulatory capital under Basel III comprising common shares issued and related share premium, retained earnings and other reserves excluding the cash flow hedging reserve, less specified regulatory adjustments

Core Tier 1 capital: Called-up share capital and eligible reserves plus equity non-controlling interests, less intangible assets and other regulatory deductions

Credit risk mitigation ('CRM'): A technique to reduce the credit risk associated with an exposure by application of credit risk mitigants such as collateral, guarantees and credit protection

Derivatives: A derivative is a financial instrument that derives its value from one or more underlying assets, for example bonds or currencies

Exposure: A claim, contingent claim or position which carries a risk of financial loss

Exposure at default ('EAD'): The amount expected to be outstanding, after any credit risk mitigation, if and when a counterparty defaults. EAD reflects drawn balances as well as allowance for undrawn amounts of commitments and contingent exposures over a one-year time horizon

Financial Conduct Authority ('FCA'): The Financial Conduct Authority regulates the conduct of financial firms and, for certain firms, prudential



standards in the UK. It has a strategic objective to ensure that the relevant markets function well

High-level Assessment ('HLA'): An assessment of the quality of controls in place to mitigate risk and residual risk. Residual risk is assessed as high, moderate to high, moderate, moderate to low and low with direction anticipated

Institutions: Under the Standardised Approach, institutions are classified as credit institutions or investment firms

Internal Capital Adequacy Assessment Process ('ICAAP'): The group's own assessment of the levels of capital that it needs to hold through an examination of its risk profile from regulatory and economic capital viewpoints

ISDA Master Agreement: A document that outlines the terms applied to a derivatives transaction between two parties. Once the two parties have agreed to the standard terms, they do not have to renegotiate each time a new transaction is entered into

Key Risk Indicator ('KRI'): Key Risk Indicators are used by business lines to evaluate control effectiveness and residual risk within a business process

Master Netting Agreement: An agreement between two counterparties that have multiple contracts with each other that provides for the net settlement of all contracts through a single payment in the event of default or termination of any one contract

Pillar 3: The part of Basel III that sets out information banks must disclose about their risks, the amount of capital required to absorb them and their approach to risk management. The aim is to encourage market discipline and improve the information made available to the market

Prudential Regulation Authority ('PRA'): The statutory body responsible for the prudential supervision of banks, building societies, credit unions, insurers and major investment firms in the UK. The PRA is a subsidiary of the Bank of England

Residual maturity: The period outstanding from the reporting date to the maturity or end date of an exposure

Risk appetite: A definition of the types and quantum of risks to which the firm wishes to be exposed

Risk and Control Self-Assessment ('RCSA'): Risk and Control Self-Assessment is used by business lines to identify risks associated with their key business processes and to complete a detailed assessment of the risk and associated controls

Risk Governance Framework: The risk governance framework has been developed in conjunction with BNY Mellon requirements. Key elements of the framework are:

- Formal governance committees, with mandates and defined attendees
- Clearly defined escalation processes, both informally (management lines) and formally (governance committees, board, etc.)
- A clear business as usual process for identification, management and control of risks
- Regular reporting of risk issues

Risk Management Committee ('RMC'): A committee which meets monthly to provide governance on risk related items arising from the business of the group

Risk-weighted Assets ('RWA'): Assets that are adjusted for their associated risks using weightings established in accordance with CRD IV requirements

Standardised Approach ('SA'): Method used to calculate credit risk capital requirements using the Basel III, CRD IV, CRR model supplied by the BCBS. The SA model uses external credit assessment institution ratings and supervisory risk weights supplied by external credit assessment agencies

Tier 2 capital: A component of regulatory capital under Basel III, mainly comprising qualifying subordinated loan capital, related non-controlling interests and eligible collective impairment allowances

Value-at-Risk ('VaR'): A measure of the potential loss at a specified confidence level from adverse market movements in an ordinary market environment





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