

# BNY MELLON'S ROLE IN INFRASTRUCTURE INVESTING

**Alan Flanagan – Global Head, Private Markets Solutions, BNY Mellon**  
**Sonal Patel - U.S. Business Development Group Head, BNY Mellon Corporate Trust**  
**June 2017**

**Alan Flanagan:** Asset managers are having to really take a hard look at their infrastructure, and we have invested significantly across our technology platform and our global operating model to support some of those challenges.

The single greatest topic of discussion with our clients and prospects today is really around our data strategy, and what data ultimately gives to our clients and their clients.

At BNY Mellon, we have invested in proprietary tool to optimize our gathering of data. The technology platform that we have put in place for our clients enables them to ultimately show transparency right through to the property level all the way from the investors, so it is a key component when investing in real assets, is that you ultimately get to see some of the non-financial information that exists far lower in the structure.

**Sonal Patel:** BNY Mellon is uniquely positioned to offer greater reporting and transparent information to the infrastructure debt environment in relation to the funds and the investor base. The amount of information and sort of scrutiny that we have around our technology, the investment that we have made in technology has allowed us to really give this information in a timely manner. Our scale and global capabilities meet the demands of the investors and fund managers today.

BNY Mellon is the corporate brand of The Bank of New York Mellon Corporation and may be used as a generic term to reference the corporation as a whole and/or its various subsidiaries generally. This material and any products and services may be issued or provided under various brand names in various countries by duly authorized and regulated subsidiaries, affiliates, and joint ventures of BNY Mellon, which may include any of the following. The Bank of New York Mellon, at 225 Liberty St, NY, NY 10286 USA: The Bank of New York Mellon Trust Company, N.A., a national banking association organized and existing pursuant to the laws of the United States (member FDIC). The Bank of New York Mellon Trust Company, N.A. is supervised and regulated by the Comptroller of the Currency. The Bank of New York Mellon, in New York, New York a banking corporation organized pursuant to the laws of the State of New York, and operating in England through its branch, in London, England and registered in England and Wales with numbers FC005522 and BR000818; The Bank of New York Mellon is supervised and regulated by the New York State Department of Financial Services and the US Federal Reserve and authorized by the Prudential Regulation Authority; The Bank of New York Mellon, London Branch is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request; The Bank of New York Mellon SA/NV, a Belgian public limited liability company, with company number 0806.743.159, whose registered office is at 46 Rue Montoyerstraat, B-1000 Brussels, authorized and regulated as a significant credit institution by the European Central Bank (ECB), under the prudential supervision of the National Bank of Belgium (NBB) and under the supervision of the Belgian Financial Services and Markets Authority (FSMA) for conduct of business rules, and a subsidiary of The Bank of New York Mellon, and operating in England through its branch at 160 Queen Victoria Street, London EC4V 4LA, registered in England and Wales with numbers FC029379 and BR014361.; The Bank of New



**BNY MELLON**

York Mellon SA/NV (London Branch) is authorised by the ECB, NBB and the FSMA and subject to limited regulation by the Financial Conduct Authority and the Prudential Regulation Authority. Details about the extent of our regulation by the Financial Conduct Authority and Prudential Regulation Authority are available from us on request. The Bank of New York Mellon SA/NV, operating in Ireland through its branch at 4th Floor Hanover Building, Windmill Lane, Dublin 2, Ireland, trading as The Bank of New York Mellon SA/NV, Dublin Branch, which is authorized by the ECB and registered with the Companies Registration Office in Ireland No. 907126 & with VAT No. IE 9578054E. If this material is distributed in or from, the Dubai International Financial Centre (DIFC), it is communicated by The Bank of New York Mellon, DIFC Branch, (the "DIFC Branch") on behalf of BNY Mellon (as defined above). This material is intended for Professional Clients and Market Counterparties only and no other person should act upon it. The DIFC Branch is regulated by the DFSA and is located at DIFC, The Exchange Building 5 North, Level 6, Room 601, P.O. Box 506723, Dubai, UAE. Not all products and services are offered in all countries Milan branch, enrolled with the Companies Register of Milan under number 09827740961 and enrolled as a "*filiare di banca estera*" under number 3351.4 of the register of banks held by the Bank of Italy pursuant to article 13 of the Consolidated Banking Act. The Bank of New York Mellon SA/NV (Luxembourg Branch) authorised by the ECB, NBB and the FSMA and subject to limited regulation by the Commission de Surveillance du Secteur Financier (CSSF) in Luxembourg.

**In APAC:** The Bank of New York Mellon, Singapore Branch is subject to regulation by the Monetary Authority of Singapore. The Bank of New York Mellon, Hong Kong Branch is subject to regulation by the Hong Kong Monetary Authority and the Securities & Futures Commission of Hong Kong. BNY Mellon in Australia is subject to regulation by the Australian Prudential Regulation Authority and is exempt from holding an Australian Financial Services License and is regulated by the New York State Department of Financial Services under the New York Banking Law which is different from Australian law. BNY Mellon has various other branches in the Asia-Pacific Region which are subject to regulation by the relevant local regulator in that jurisdiction. Details about the extent of our regulation by the Australian Prudential Regulation Authority and other applicable regulators in the Asia-Pacific Region are available from us on request. This document is issued or distributed in Australia by The Bank of New York Mellon, on behalf of BNY Mellon Australia Pty Ltd (ACN 113 947 309) located at Level 2, 1 Bligh Street, Sydney NSW 2000, and relates to products and services of BNY Mellon Australia Pty Ltd or one of its subsidiaries. BNY Mellon Australia Pty Ltd is ultimately owned by The Bank of New York Mellon Corporation. The Bank of New York Mellon does not provide this product or service. None of BNY Mellon Australia Pty Ltd or its subsidiaries is an authorized deposit-taking institution and the obligations of BNY Mellon Australia Pty Ltd or its subsidiaries do not represent investments, deposits or other liabilities of The Bank of New York Mellon. Neither The Bank of New York Mellon nor any of its related entities stands behind or guarantees obligations of BNY Mellon Australia Pty Ltd. The Bank of New York Mellon has provided eligible undertakings of up to AUD\$10 million to the Australian financial services license-holding of BNY Mellon Australia Pty Ltd in order to meet the Australian financial services obligations of those subsidiaries.

The content contained in this material which may be considered advertising, is for general information and reference purposes only and is not intended to provide legal, tax, accounting, investment, financial or other professional advice on any matter, and is not to be used as such; you should obtain your own independent professional advice (including financial, tax and legal advice). The views expressed within this material are those of the contributors only and not those of The Bank of New York Mellon or any of its affiliates or subsidiaries, and no representation is made as to the accuracy, completeness, timeliness, merchantability or fitness for a specific purpose of the information provided in this material. No statement or expression is an offer or solicitation to buy or sell any products or services mentioned. Past performance is not indicative, nor a guarantee, of future results. The contents may not be comprehensive or up-to-date, and BNY Mellon will not be responsible for updating any information contained within this material. This material and the statements contained herein, are not an offer or solicitation to buy or sell any products (including financial products) or services or to participate in any particular strategy mentioned and should not be construed as such. This material is not intended for distribution to, or use by, any person or entity in any jurisdiction or country in which such distribution or use would be contrary to local law or regulation. Similarly, this material may not be distributed or used for the purpose of offers or solicitations in any jurisdiction or in any circumstances in which such offers or solicitations are unlawful or not authorized, or where there would be, by virtue of such distribution, new or additional registration requirements. Persons into whose possession this material comes are required to inform themselves about, and to observe any restrictions that apply to, the distribution of this document in their jurisdiction.

Some information contained in herein has been obtained from third party sources and has not been independently verified. BNY Mellon recommends that professional consultation should be obtained before using any service offered by BNY Mellon. BNY Mellon assumes no liability whatsoever for any action taken in reliance on the information contained in this material, or for direct or indirect damages or losses resulting from use of this material, its content, or services. Any unauthorized use of material contained herein is at the user's own risk. Reproduction, distribution, republication and retransmission of material contained herein is prohibited without the prior consent of BNY Mellon. Trademarks and logos belong to their respective owners.

©2018 The Bank of New York Mellon Corporation. All rights reserved.p



**BNY MELLON**

