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AT A GLANCE

INSIGHTS THAT MATTER

As the Investments Company for the World, BNY Mellon is improving lives through our expertise and technology. Here are some recent updates:

BNY Mellon Investment Management Teams Up with Maybank Asset Management to Launch Asia Rising Stars Fund
<https://www.bnymellon.com/IMteams>

NTUC Income Selects Eagle's Full Suite Solution to Replace Legacy Platforms and Achieve IBOR
<https://www.bnymellon.com/eaglefullsuite>

BNY Mellon Named as Sponsored Depository Bank by WH Group Limited
<https://www.bnymellon.com/sponsored>

Single Counterparty Credit Limits: What You Need to Know
<https://www.bnymellon.com/counterparty>

[READ MORE AT BNYMELLON.COM/ATAGLANCE](https://www.bnymellon.com/ataglance)



BNY MELLON | Invested

OUR BUSINESS

THE INVESTMENTS COMPANY FOR THE WORLD

BNY Mellon is an investments company. We provide investment management and investment services that help individuals and institutions to invest, conduct business and transact in markets all over the world.

INVESTMENT MANAGEMENT	INVESTMENT SERVICES	GLOBAL REACH
US\$1.7 trillion Assets under management ^{1,2}	US\$30.6 trillion Assets under custody and/or administration ^{1,3}	Workforce: 52,600 Markets served: 100+ Countries: 35

Above figures are as of March 31, 2017.

OUR FUNDAMENTALS

STRENGTH AND STABILITY

Our ability to manage and service our clients' investments is a reflection of how we manage our own business. Our balance sheet shows consistent strength, with assets, revenues and a capital position that point to success.

ASSETS	REVENUE	CAPITAL RATIOS ⁴
US\$337.5 billion Total assets	US\$3.0 billion Total fee and other revenue	10.4% CET 1 ratio
US\$39.1 billion Total shareholders' equity	US\$792 million Net interest revenue	12.5% Tier 1 capital ratio
US\$49.1 billion Market capitalization	US\$3.8 billion Total revenue	12.8% Total capital ratio

Above figures are as of March 31, 2017.

OUR CREDIT RATINGS*

STRONG ACROSS AGENCIES AND CATEGORIES

Supporting all that we do in investment management and investment services are credit ratings that are among the highest in the financial services industry. BNY Mellon has consistently received high ratings from all four major credit rating agencies and for key credit categories.⁵

CREDIT CATEGORY	MOODY'S	S&P	FITCH	DBRS
Long-term deposits	Aa1	AA-	AA+	AA
Long-term senior debt	Aa2	AA-	AA	AA
Subordinated debt	Aa3	A	A+	NR
Short-term deposits	P-1	A-1+	F1+	R-1 (high)
Commercial paper	P-1	A-1+	F1+	R-1 (high)
Outlook	Stable	Stable	Stable	Stable (long-term/ short-term)

*For The Bank of New York Mellon.

OUR REACH

THE INVESTMENTS COMPANY FOR THE WORLD

BNY Mellon is a provider of investment management and investment services and we are a world-renowned leader in each. When combined, the power of our extensive capabilities can help drive your success in markets around the world.

WHO WE ARE

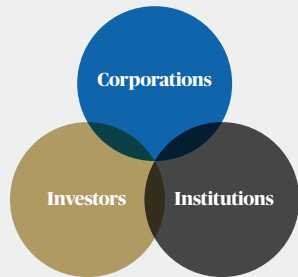
Investment Services

Investment Management

We deliver expertise at each stage of the investment lifecycle:

- | | |
|------------------------------|--------------------|
| Create assets | Manage assets |
| Trade, clear & settle assets | Distribute assets |
| Hold & service assets | Restructure assets |

WHO WE SERVE



- | | |
|--------------------------|----------------------------|
| Asset Managers | Governments |
| Banks | High-Net-Worth Individuals |
| Broker-Dealers | Insurance Companies |
| Central Banks | Investment Advisers |
| Companies | Nonprofit Organizations |
| Family Offices | Pension Funds |
| Financial Intermediaries | Sovereign Institutions |

OUR GLOBAL ASSETS



\$30.6T
Assets under custody and/or administration^{1,3}



\$1.7T
Assets under management^{1,2}



\$2.4T
Average tri-party repo balance



\$212B
Private wealth assets

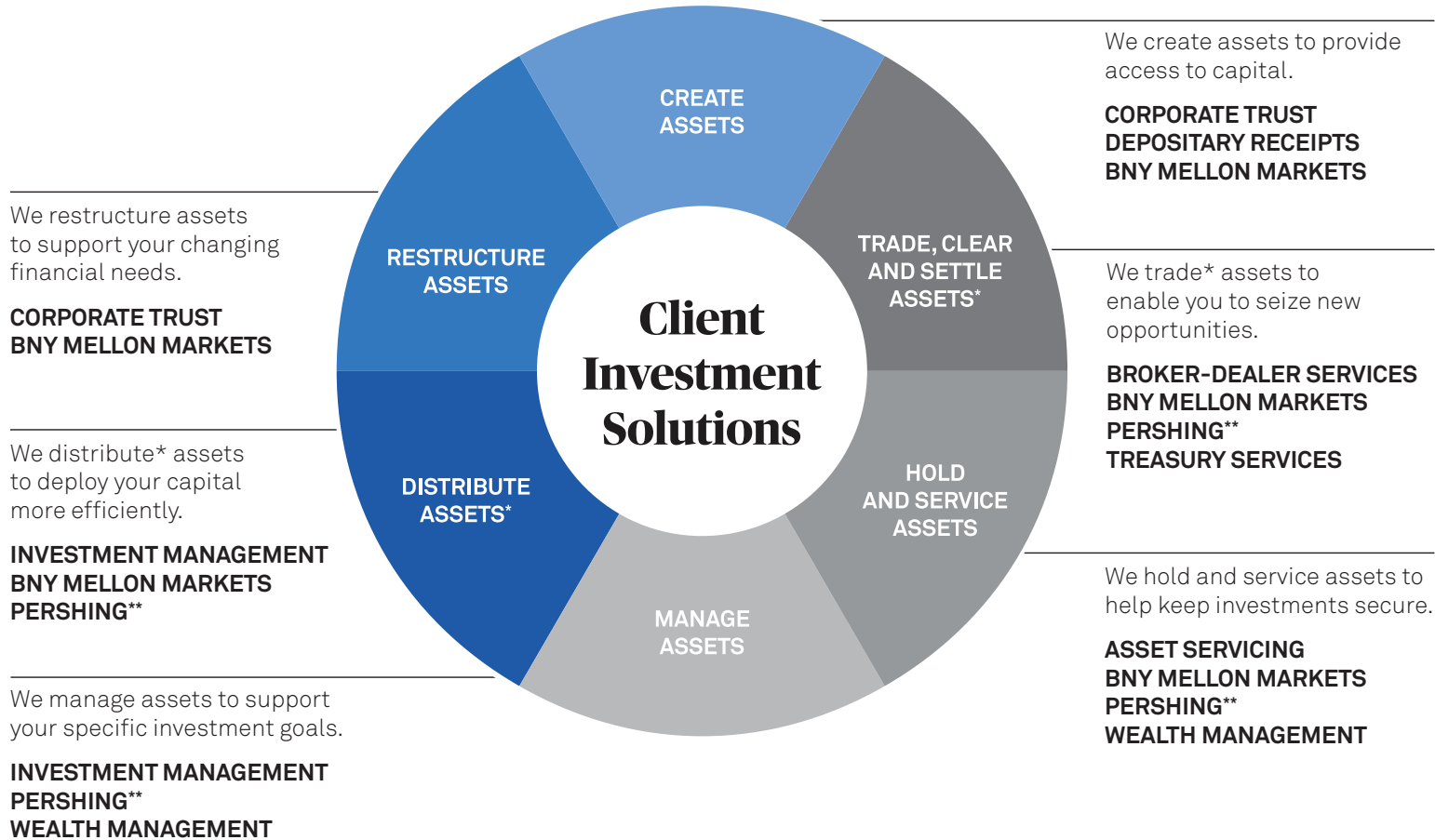
OUR INVESTMENT MANAGEMENT BOUTIQUES⁷



OUR CAPABILITIES

EXPERTISE THROUGHOUT THE INVESTMENT LIFECYCLE

BNY Mellon delivers expertise at each stage of the investment lifecycle. Whether you're looking to create, trade, clear and settle, hold, manage, distribute, or restructure investments, we can help.



*Securities transactions are effected, where required, only through registered broker-dealers.

**Pershing is the umbrella name for Pershing LLC (member FINRA, SIPC, NYSE), Pershing Advisor Solutions LLC (member FINRA, SIPC), Pershing Prime Services, Pershing Limited (UK), Pershing Securities Limited, Pershing Securities International Limited (Ireland), Pershing (Channel Islands) Limited, Pershing Securities Canada Limited, Pershing Securities Singapore Private Limited and Pershing Securities Australia Pty Ltd.

OUR STRENGTHS



GLOBAL IMPACT

With a dedicated business presence on six continents, 35 countries and over 100 markets, BNY Mellon delivers global scale at the local level.⁶



CLIENT FOCUS

In developing and delivering innovative investment solutions, we put clients at the center of everything we do.



INNOVATION

Innovation at BNY Mellon begins with our proprietary technology, which provides you with comprehensive control over your investments.

AWARDS AND RECOGNITION

Top Company for Women Technologists
Anita Borg Institute, 2016

**Best Global Trust Services Provider;
Best Global Bank for Depository Receipts**
Global Finance, 2016

**Best U.S. Treasury and Cash Management
Provider (U.S.); Best White Label
Systems Provider; Best Bank for
Financial Institutions**
Annual Treasury & Cash Management
Awards, *Global Finance, 2017*

**Best FX Research; Best Technical
Analysis; Best FX Provider
(U.S. Honorable Mention)**
World's Best Foreign Exchange Providers,
Global Finance, 2017

Best in Collateral Management
Triple A Asset Servicing Awards,
The Asset, 2016

Tri-Party Agent of the Year
30th Anniversary Awards,
Global Investor/ISF, 2016

**#1 Versus Peers – The Experts,
Rest of World, Banks**
R&M, *globalcustody.net*,
Investor Services Survey, 2016

**#2 Fund of Hedge Fund Manager
Administrator in terms of AUA; #4 Single
Manager Administrator in terms of AUA**
Single Manager and Fund of Hedge Funds,
HFMWeek, 2016

**#1 in Total Alternative Fund AUA;
#1 Hedge Fund AUA; #3 Services
Provider (# of clients)**
Hedge Fund Administration, *Mutual Funds
Service Guide, 2016*

**Best Managed Accounts Platform
(HedgeMark, 3rd consecutive year)**
Hedgeweek Global Awards, 2017

Collateral Manager of the Year
Asia Risk Awards, *Asia Risk, 2016*

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- 1 Preliminary
- 2 Excludes securities lending cash management assets and assets managed in the Investment Services business.
- 3 Includes the AUC/A of CIBC Mellon Securities Services Company ("CIBC Mellon"), a joint venture with the Canadian Imperial Bank of Commerce, of \$1.2 trillion at March 31, 2017.
- 4 Regulatory capital ratios for March 31, 2017 are preliminary. For our CET1, Tier 1 capital and Total capital ratios, our effective capital ratios under U.S. capital rules are the lower of the ratios calculated under the Standardized and Advanced Approaches. Figures shown represent Advanced Approach. See our Earnings Release for the period ended March 31, 2017 available at bnymellon.com for more information on our capital ratios.
- 5 Credit ratings shown are for The Bank of New York Mellon as of March 31, 2017. A credit rating is not a recommendation to buy, sell or hold securities. The rating may be subject to revision or withdrawal at any time by the assigning rating organization. Each rating should be evaluated independently of the other ratings.
- 6 As of November 2015, the FSB designated 30 institutions as G-SIBs. Eight of these institutions are U.S. bank holding companies (BHCs), including BNY Mellon. On July 20, 2015, the Federal Reserve Board designated these eight U.S. BHCs as G-SIBs under the U.S. rule.
- 7 The Alcentra Group refers to the affiliated companies Alcentra, Ltd and Alcentra NY, LLC. • BNY Mellon Cash Investment Strategies (CIS) is a division of The Dreyfus Corporation. • BNY Mellon owns a majority of The Boston Company and the remainder is owned by employees of the firm. • Investment advisory services in North America are provided through four different investment advisers registered with the Securities and Exchange Commission (SEC), using the brand Insight Investment: Cutwater Asset Management Corp. (CAMC), Cutwater Investor Services Corp. (CISC), Insight North America LLC (INA) and Pareto Investment Management Limited (PIML). The North American investment advisers are associated with other global investment managers that also (individually and collectively) use the corporate brand Insight Investment and may be referred to as "Insight" or "Insight Investment". • Newton and/or the Newton Investment Management brand refers to the following group of affiliated companies: Newton Investment Management Limited, Newton Investment Management (North America) Limited (NIMNA Ltd) and Newton Investment Management (North America) LLC (NIMNA LLC). NIMNA LLC personnel are supervised persons of NIMNA Ltd and NIMNA LLC does not provide investment advice, all of which is conducted by NIMNA Ltd. NIMNA LLC and NIMNA Ltd are the only Newton companies authorized to offer services in the U.S. In the UK, NIMNA Ltd is authorized and regulated by the Financial Conduct Authority in the conduct of investment business and is a wholly owned subsidiary of The Bank of New York Mellon Corporation. Except for NIMNA LLC and NIMNA Ltd, none of the other Newton companies offer services in the U.S. or Canada. • BNY Mellon owns a 20% interest in Siguler Guff & Company, LP and certain related entities (including Siguler Guff Advisers, LLC). • BNY Mellon owns a 51% interest in Amherst Capital Management LLC (Amherst Capital), an indirect majority owned subsidiary. The remainder is owned by Amherst Holdings, LLC which is independent of BNY Mellon and whose CEO also serves as CEO of Amherst Capital.

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