

INVESTED IN CORPORATE TREASURY SOLUTIONS

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As the Corporate segment strategist for BNY Mellon Treasury Services, I am responsible for ensuring that we carry through on the key initiatives.

This position really reflects the importance of the segment, not just to the firm, but to treasury services.

I am often asked what distinguishes BNY Mellon in the corporate market & I always start with our history. We have been providing cash management and trade services to the US Fortune 1000 for decades. In fact, we opened the very first lockbox in the late 1940s.

Another differentiator for us without question is our solution set. We offer a broad array of products and services across cash management and trade services.

We have solutions for receivables, for payables. We have tools for analytics, for information reporting and for liquidity management.

And finally, there's our very nature - we're an institutional bank. And that means that the priorities and strategies that we adopt are driven by the institutional client.

We are continually investing in the key products used by this segment. And a good example is the multi-million dollar investment that we have made in our national lockbox network.

And this network incidentally is the largest wholly-owned network available in the United States today.¹

We're so well regarded in the industry that other bank providers — large and small — choose us to “private label” services that they, in turn, sell to their own clients.

Our commitment to the Corporate segment extends from this rich history of providing a broad array of products and services that meet our client's need into the future of working collaboratively with those clients to solve the problems that an ever-changing marketplace represent.



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For more information on corporate initiatives at BNY Mellon, please contact us at 1 800 424 3004 (Option 2) or send an e-mail to treasury@bnymellon.com.

¹ The statement, "We continue to maintain the largest wholly-owned retail lockbox network available today" is based on the Ernst & Young 2014 Cash Management Services Survey.

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