

BNY MELLON @ SIBOS: WHY DOES SIBOS REMAIN RELEVANT?

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Dominic Broom: Sibos remains relevant because it's an opportunity for the global transaction banking community to come together once in a year, this time in Singapore, to discuss topics of interest related to all elements of our business in terms of what geographies and what market sectors are the most active, where we see the opportunity for collaboration, and I think, most importantly, in a market like Singapore, where we see the opportunities for future development.

Alan Verschoyle-King: I would say that Sibos is actually more relevant today than it was 10 years ago. At that point, the industry was stable, and it was all about meeting people you already had a relationship with. Warm and friendly. The industry has changed totally. We've got fundamental issues that we're now trying to work together to address. So, if anything, it's more relevant today.

Cheryl Gurz: Because of bringing people together, because relationships are so important in the corresponding banking business. So, we're all trusted advisors and seeing each other face to face once a year really solidifies those relationships.

Arnon Goldstein: Sibos remains relevant because of all the gathering of all the business leaders in payments, in trade, in one location provides a very convenient way to dialogue and meet all the clients and potential clients, as well as business providers around the world.

Leda Glyptis: One of the startups who is competing at the startup challenge here said it's a bit like going to the Oscars. Even if you don't win, everyone who matters is there, and they're here with the right hat on. They're here with the right level of energy and engagement, to talk to their clients, to partners, to learn new things and attend sessions that are informative, as well as core to their business.

Mike Bellacosa: It's the premiere event in correspondent banking. It's a great opportunity for us to meet with industry leaders, talk about key issues and topics and things that are really happening and will shape the future of the industry.



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Samir Pandiri: It's a very terrific, efficient way to see all of your key clients in a four-day period, so it's a phenomenal way to network. Second, I think it's a really important way to gather ideas and innovative thinking and really look at what people are thinking about, what problems they're solving for, so it's a great way to get the innovative juices flowing in terms of what the marketplace is doing.

Scott Coey: Well, apart from being one of the largest events of its type in the world, for the Pershing and the broker-dealer services business that I look after, our banks, our broker dealers, our regulators and investors are all here. And now so more than ever, with the innovation and the change and BNY Mellon entering the space through blockchain, it brings it all together in one place.

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