

# BNY MELLON @ SIBOS: WHAT'S THE BIG ISSUE/AREA OF FOCUS FOR YOU CURRENTLY?

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**Scott Coey:** Right now for the banks and broker dealers it's the old adage, regulation, regulation, regulation. And interesting enough now is going to be how innovation will change regulation going forward. But more so now, capital, having a provider that can help you going forward with a partnership that can support the regulation and the discussions around that.

**Alan Verschoyle-King:** I think the big issue is growth in a risk managed environment. We're all concerned about where the growth comes from, but we're also very concerned about understanding the risks that we face. Pulling those two together and getting that risk controlled growth, a real challenge.

**Arnon Goldstein:** Currently the main issues for me would be, aside from delivering an excellent product when servicing a client s really dealing with a tough regulatory environment that we're engaged in right now.

**Cheryl Gurz:** My area of focus at BNY Mellon is payments; and it's about real-time payments. It's about new ways of delivering payments, merging block chain and other API technologies into the payments realm.

**Leda Glyptis:** We're working within our CTS capability and I'm focusing mostly on bringing Nexon, the API store and, our new digitization platform to our customers and peers so here I've had the opportunity to sit on a number of panels talking about exactly that.



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**Mike Bellacosa:** We're probably going to work on two things and focus on two things here at the event. One is on merging technologies, which becomes really critical in terms of shaping the future direction of the business, where we're going to head and another is working on the regulatory issues and challenges that we face s an industry and working on them together.

**Samir Pandiri:** It's how to deliver end to end solutions for our key client segment. So we have five client segments within asset servicing and I think what clients are depending on BNY Mellon, is to really provide that holistic end to end solution on a global basis and I think that's really what we're focused on and what we're really trying to achieve and deliver for our clients.

**Dominic Broom:** Technology, regulation, and compliance, and then the three are to a degree intertwined. Technology, I personally see that as an enormous enabler and facilitator for our business in the hope that we will be able to be of even better and more value service to our clients going forward.

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