

# BNY MELLON TREASURY SERVICES AND THE EVOLVING PAYMENTS SPACE

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**Anthony Brady:** Technology advances in all facets of life are causing our clients to expect more from their payment providers. BNY Mellon Treasury Services believes that technology advances – within the next decade – will enable anyone around the globe to send a payment to anyone else in real time, with complete transparency, at a reasonable cost.

Organizations globally need to be aware of what's on the horizon to understand the potential opportunities these new advances can offer their businesses and customers, and consider the impacts to their strategies, work flows, and bottom lines.

As a critical payment provider on the global stage, BNY Mellon is doing a number of things. First, we've invested in a brand new global payments infrastructure. We call it the Enterprise Payment Hub. It's going to take us well into the future, be able to process any payment from any payment channel in any currency. In addition, we are working with our clients, industry groups and financial technology (or "fintech") firms to also prepare for these future advances, understanding what these emerging technologies bring to us and be able to prepare ourselves and the industry for the exciting changes to come.

**Sandra Alexander:** We believe it is critical to prepare our own payment infrastructure to support the creation of the payment ecosystem of the future.

We've been working on a new global payment hub designed to enable consistent payment operations through key financial centers across the globe. This new infrastructure can support any payment method our clients may want to use, from traditional vehicles such as SWIFT, to evolving methods such as Application Programming Interfaces – or APIs.



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BNY Mellon Treasury Services is also building the capability for our clients to make payments through any global channel that range from high value to low value, next day to same day, or even real time in dozens of countries.

And we are working with promising fintech companies to experiment with rapidly-evolving channels such as distributed ledger and blockchain-based clearing systems to determine if they can address some of the historic challenges of cross-border payments.

Our goal is simple ... providing any payment type, through any channel, with appropriate risk controls, globally.

**Carl Slabicki:** Beyond preparing our infrastructure for this new payments ecosystem, we also are taking a lead role in the industry's emerging payment clearing systems that are designed to enable global real-time payment, such as the U.S. Clearing House's Real-Time Payment System that is currently in development.

Working with the Clearing House, we will ultimately enable our clients to securely originate real-time payments using common information such as the beneficiary's cell phone number or e-mail address.

Our objective with this initiative is to put convenient real-time payment capability into the hands of all our US-based clients, so that they can send and receive real time payments, with finality, irrevocability and immediate confirmation of funds receipt, at lower cost than current alternatives.

**Vera Struchkouskaya:** We're currently working with industry groups like SWIFT's Global Payments Innovation Initiative to help improve how the world's largest global banks manage payment connectivity; service-level standards and timeliness; and the transparency of cross-border payments.

BNY Mellon Treasury Services was one of the early advocates for this SWIFT initiative, encouraging rapid and meaningful improvements on behalf of our clients.

We're also currently plan to be one of the few global banks committed to pilot the Initiatives' advanced capabilities in 2016, including its plans to increase transparency and communication flow while decreasing cross-border payment times.

And we're already making emerging payments capabilities available to our clients. Whether that's through chip cards to better control fraud, or by providing our clients access to Apple Pay<sup>®</sup> on their debit cards to provide further convenience at the point of sale.

**Anthony:** BNY Mellon Treasury Services isn't waiting around for the industry to change. We are listening to our clients – who want payment system improvements now – and we are using our position in the global payment ecosystem to help drive that change.

We will all benefit from these enhancements. By working with our clients, industry work groups and fintech companies, together we're going to drive these changes. And we believe that the development of a global real-time payment system is not only desirable but it's achievable, and we at BNY Mellon Treasury Services are going to help make that happen.

For more information on BNY Mellon Treasury Services and the evolving payments space, please contact us at 1 800 424 3004 (Option 2) or send an e-mail to [treasury@bnymellon.com](mailto:treasury@bnymellon.com)

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