

BNY Mellon Achieves Success at 2009 Trade & Forfaiting Review Awards

Ranked Top in Four Categories and Second in Two in 2009 industry awards

HONG KONG and LONDON, September 14, 2009 — BNY Mellon's Treasury Service group has received top scores in the 2009 *Trade and Forfaiting Review (TFR)* Magazine's Annual Trade Finance awards, including Gold for "Most Innovative Trade Bank" and for "Best Trade Bank in Asia".

The awards categories were based entirely on the votes of readers making the *TFR* Awards the only one of its kind in trade finance. *TFR* commented, "...The Bank of New York Mellon polled especially well across the board – perhaps reflecting the relative prudence and strength of (this bank) during the recent financial crisis..."

The full list of awards are as follows:

- MOST INNOVATIVE TRADE BANK: Gold Award
- BEST TRADE BANK IN ASIA: Gold Award
- BEST TRADE SERVICES PROVIDER : Gold Award
- BEST BANK FOR SUPPLY CHAIN FINANCE: Gold Award
- BEST BANK IN STRUCTURED TRADE FINANCE: Silver Award
- BEST ONLINE TRADE PROVIDER: Silver Awards

"It is particularly gratifying to have achieved this success in the midst of such market turmoil," said David Cruickshank, Head, Global Sales and Relationship Management, Treasury Services for BNY Mellon. "Clients are now distinguishing our services for their quality, innovation and responsiveness and the TFR awards reflect that focus."

With locations in 34 countries on six continents and a network of more than 2,000 correspondent financial institutions, BNY Mellon's Treasury Services group delivers high-quality performance in cash management, global payments, trade services, capital markets, foreign exchange and derivatives. It helps clients optimize cash flow, manage liquidity and make payments more efficiently around the world in more than 100 currencies. Processing more than \$1.8 trillion in payments transactions on a daily basis, the company is a top-five participant in both the CHIPS and overall funds transfer markets, and is a recognized leader in the delivery of white-label treasury services solutions for banks and other large institutional clients.

In August 2009, BNY Mellon's Treasury Service group received top scores in the independent research firm **Warabak Research's 2009 Bank Leader Survey**, ranking no. 1 in nine of 14 categories, including client service, operating quality, product leadership/innovation and overall satisfaction.

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Press Release



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This press release is issued by The Bank of New York Mellon to members of the financial press and media. All information and figures source The Bank of New York Mellon as at 30 June 2009 unless otherwise stated.
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